

Message Text

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PAGE 01 TEHRAN 07957 211136Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 XMB-04
/033 W

-----064563 211712Z /50

R 211002Z AUG 78
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 9929
USDOC WASHDC

UNCLAS TEHRAN 7957

FOR EB/TCA/OA; EXIM BANK

E.O. 11652: N/A
TAGS: BBSR, IR
SUBJ: WTDR/FTI: IRAN AIR (HOMA)

REF: USDOC 10698

1. IRAN
OFFICE USE: 2. 507 3. -- 4. 01
5. IRAN AIR (HOMA)
6. MEHRABAD AIRPORT
7. TEHRAN
8. CONTACT: GEN ALIMOHAMMAD KHADEMI
9. TITLE: CHAIRMAN AND MANAGING DIRECTOR
10. OTHER OFFICIALS ARE: GEN. EBRAHIM FIUZI, PROCUREMENT
MANAGER
11. PHONE: 9111 12. TELEX: 2795
13. CABLE: IRANAIR, TEHRAN
14. ESTABL: 1962 15. EMPL: NA 16. SIZE: VERY LARGE
17. REPUTATION: GOOD 18. RPT. DATE: 8/78
OFFICE USE: 19. NA 20. X 21. X
22. NA 23. NA
23A. 37213/59 IMPORTER COMMERCIAL AIRCRAFT
23B. 45110/9 PASSENGER AND CARGO AIR TRANSPORTATION
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23C. 37242/59 IMPORTER AIRCRAFT ENGINES, NON MILITARY
23D. 37244-53/59 IMPORTER, NON MILITARY AIRCRAFT ENGINE
AND ALL
24. FOREIGN SALES: WORLDWIDE
25. FINANCIAL REFS: BANK MARKAZI IRAN:
26. TRADE REFS: BOEING AIRCRAFT COMPANY, WASHINGTON
27. FOREIGN FIRMS REPRESENTED: NA

28. POST EVALUATION: IRAN NATIONAL AIRLINES (IRAN AIR-HOMA) IS NATIONAL FLAG CARRIER OF IRAN, PROVIDING PASSENGER AND CARGO AIR TRANSPORT WITHIN IRAN AND WORLDWIDE, CURRENT FLEET INCLUDES FIVE BOEING 707S, NINE 727S, FOUR 737S, THREE 747SPS AND FOUR 747/200S, ALL OWNED, AND TWO LEASED A-300 AIRBUSES FOR DOMESTIC FLIGHTS. IT HAS SIGNED AGREEMENTS FOR PURCHASE OF SIX A-300 AIRBUSES AND FIVE 747S WHICH WILL BE DELIVERED OVER 24 MONTHS COMMENCING IN MARCH 1979. NEW PLANES WILL BOTH REPLACE AND SUPPLEMENT OLDER PLANES IN FLEET. IRAN AIR HAS OPTION FOR TWO CONCORDES BUT NO DECISION HAS BEEN MADE CONCERNING PURCHASE OF THIS AIRCRAFT. IRAN AIR SHARES (RLS. 1 BILLION OR DOLS 14 MILLION) ENTIRELY HELD BY GOVERNMENT OF IRAN. IT IS SOLE IRANIAN INTERNATIONAL CARRIER, ALTHOUGH TWO PRIVATE AIRLINES HAVE RECENTLY BEEN AUTHORIZED TO OPERATE DOMESTIC FLIGHTS IN COMPETITION WITH IRAN AIR. PASSENGER AND FREIGHT RATES ARE APPROVED BY MINISTRY OF FINANCE AND CURRENT TICKET PRICES WORK OUT TO SIX CENTS PER KM. FOR INTERNAL FLIGHTS. IRAN AIR ADHERES TO IATA PRICES FOR FOREIGN FLIGHTS, ALTHOUGH AFFINITY-GROUP CHARTER PRICES ORGANIZED FOR CIVIL SERVANTS ARE 40 PERCENT LOWER THAN NORMAL PRICES AND ACCOUNT FOR OVER 25 PERCENT OF TICKET SALES DURING PEAK PERIODS. IRAN AIR MANAGES CONTACTED BY EMBASSY AFFIRM THAT ALTHOUGH AIRLINE IS GOVERNMENT OWNED, IT HAS NOT RECEIVED ANY GOVERNMENT SUBSIDES ON CURRENT OR CAPITAL ACCOUNT FOR MANY YEARS. ALMOST ALL FLIGHTS, WHETHER DOMESTIC OR INTERNATIONAL, ARE FULL, AND GENERATE ENOUGH REVENUE.

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NUE FOR AIRLINE TO ASSUME FINANCING FOR ITS AIRCRAFT WITHOUT GOVERNMENT HELP. PRESUMABLY GOVERNMENT ASSISTANCE WOULD BE MADE AVAILABLE IF AIRLINE EVER DID RUN INTO UNANTICIPATED DIFFICULTIES. EMBASSY RECOMMENDS IRAN AIR AS TRADE CONTACT.

29. PREP: D. KASHANI APPR: DAVID E. WESLLEY.

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Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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SAS ID: 1671629
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: IRAN AIR (HOMA)
TAGS: BBSR, IR
To: STATE COM
Type: TE
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